

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (MoU) is made on this 7<sup>th</sup> day of **February 2009**

### BETWEEN


the Governor of Orissa represented by the Commissioner-cum- Secretary, Energy Department (hereinafter referred to as the Government) of the one part

### AND

**M/s. Visaka Thermal Power (P) Ltd.** Company registered under the Companies Act 1956 having its Registered Office at **Visaka Towers, 69/3, S. P. Road, Secunderabad, Andhra Pradesh-500003**, Independent Power Producer (hereinafter referred to as "**VTPL**") which expression shall, unless repugnant to the context or meaning thereof, include its permitted assignees) of the other part.

WHEREAS **VTPL** is proposing to set up a Thermal Power Plant of about **1100 MW** at Bhandaripokhari, District-Bhadrak in the State of Orissa with an estimated investment of about **Rs 4810 crores**;

AND WHEREAS for setting up the said Power Plant the following power generating facilities in the State of Orissa with proposed investment of about **Rs 4810 crores** is necessary;

  
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*F. H. H. H.*

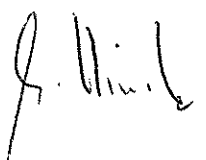
Sl. No.	Project	Capacity in MW	Project Cost (Rs. Crores)	Time Schedule for Commissioning of the Project from the date of signing of MOU
1	Phase-I	300	} 4810	January, 2012
2	Phase-2	300		January, 2014
3	Phase-3	500		January, 2016
	<b>Total</b>	<b>1100</b>		

NOW THOSE PRESENT WITNESS AND THE PARTIES HERETO, HEREBY agree as follows:

1. (i) Infirm power will be made available to the State at variable cost.
- (ii) A nominated agency(s) authorized by Government will have the right to purchase 14% of power sent out from the Thermal Power Plant(s) at variable cost if Coal Blocks are allocated to the IPP within the State, otherwise it will provide 12 % power at variable cost. Tariff for such power will be determined by the OERC.
- (iii) **VTPL** will have the right to sell the balance power from the Thermal Power Plant(s) to any party outside or inside the State of Orissa subject to applicable laws and regulations, for which **VTPL** may enter into contractual arrangement(s) with such buyer(s), the terms of which would be mutually agreed between **VTPL** and such buyer(s).
- (iv) In case the Government or its nominated agency is unable to honour the terms of the Power Purchase



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Agreement (PPA) as mentioned in clause (ii) above, **VTPL** will have the right to sell such power to any other party in or outside the State of Orissa.

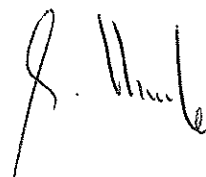
(v) (a) An annual contribution @ 6 paise per unit of the energy sent out from the Thermal Power Plant, during the relevant year to be made by **VTPL** towards the Environment Management Fund.

(b) The contribution as stated above will not be made for energy sold in the State of Orissa.

(vi) **VTPL** may set up its own transmission facility for evacuation of power to the point of off-take by the buyer(s) or may request the State Transmission Utility, (STU) and Central Transmission Utility (CTU) or any other Transmission Utility or Licensee for evacuation of power from the Thermal Power Plant and may enter into agreements for such purpose. The Government and its concerned agency shall assist **VTPL** in the matters of the transmission facility for evacuation of power from the Thermal Power Plant. In case **VTPL** evacuates power through State Transmission Utility or Central Transmission Utility, the entire capital cost for strengthening such transmission lines for evacuation of entire power of the Thermal Power Plant will be borne by **VTPL**.

2. This MOU affirms the commitment of **VTPL** to establish a Thermal Power Plant and assistance of the Government for providing land and recommending for captive coal mines or for coal linkages and acquiring major clearances/ approvals including rights of way and other project inputs like water etc. as per the existing Law and Rules.

  
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3. The work done by **VTPL** till establishment of the Thermal Power Plant shall be treated as project.
4. Within three months of signing of this MOU, **VTPL** shall prepare detailed milestones in the form of annual break-up of the physical and financial targets to be achieved by the Thermal Power Plant in consultation with the Secretary, Energy Department, Government of Orissa.
5. The areas of assistance and co-operation between the Government and **VTPL** are listed below:

**A. Land:**

(i) **VTPL** will require land for the purpose of setting up the Thermal Power Plant and associated facilities (colony, coal transportation system, water transportation system, power evacuation system, ash disposal and other infrastructural facilities) which should be subject to assessment by the competent authority and availability. Recommendation of land for Phase-II&III will be done after substantial physical and financial progress of Phase-I of the project.

(ii) **VTPL** agrees to fully comply with the stipulations of the Government as per its policy in this regard. For rehabilitation of displaced families, Rehabilitation and Resettlement (R&R) package as notified by the State Government as well as any special stipulation relating to scheduled areas as applicable shall be followed.

(iii) The Government agrees to acquire, the required land as per Clause (i) above and hand over the required land free from all encumbrances to **VTPL** through Orissa Industrial Infrastructure Development Corporation (IDCO) for the project and allied facilities.



(iv) **VTPL** agrees to pay the cost of the land to IDCO in case the land is acquired for the purpose and to the Revenue authorities in case the land is Government land along with the rehabilitation costs and other related charges. In case the Project is abandoned for some reason or other, all required rehabilitation cost shall be borne by the **VTPL** in the same manner as if the project has been implemented. All incidental charges paid by the **VTPL** for such land acquisition paid to various authorities will stand forfeited.

**B. Coal:**

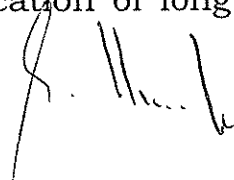
(i) The Government agree to facilitate allotment of coal blocks for the purpose of mining to be utilized for the project and would provide all assistance for such allocation, in accordance with the provisions of applicable Law and Rules which would include but not be limited to recommendation to the Central Government authorities (like Ministry of Coal, Ministry of Power, Central Electricity Authority and any other entities within or outside the State).

(ii) On allocation of coal block and sanction of the mining lease by Government of India (GOI) the Government will execute necessary mining lease and assist **VTPL** in acquiring and handing over the required land for the captive coal mine and in accordance with the applicable Law and Rules in obtaining electric power for construction of the Thermal Power Plant and operation of such mine, forest and environment clearances and other statutory clearances, inputs like power and water, etc. for construction and operation of such mine.

(iii) In case no coal block is allotted for the subject power station, as an alternative to captive mining facility, the Government will assist **VTPL** to get the allocation of long



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term coal linkage of suitable quantity and quality to meet its requirement by recommending the proposal to the Ministry of Coal and such other entity, as may be necessary.


**C. Water:**

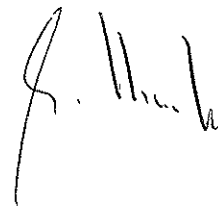
(i) A suitable technical solution for drawal of water will be finalized by the Government through its nominated agency, the Orissa Industrial Infrastructure Development Corporation (IDCO) in consultation with **VTPL** in accordance with the provisions of the applicable Law and Rules.

(ii) IDCO will be directed by the Government to acquire land for head works and control mechanism and other related facilities and to make available land on long term lease to **VTPL** for construction and operation of head works and control mechanism. The continuance of the lease agreement will be subject to the condition that **VTPL** shall pay water charges covering prevailing water rate as fixed by the Government of Orissa from time to time and any other statutory dues as may be payable besides any charges levied by IDCO and the conditions indicated at sub-clause (iii) below.

(iii) Advance payment of applicable water charges for a period of two years calculated from the date of signing this MOU on the water required by the **VTPL**, will be guaranteed by **VTPL** through issue of suitable bank guarantee to be renewed before two months of expiry of every such period as a continuing arrangement.

(iv) IDCO will be directed by the Government to construct and operate the connecting water line to the power plant on behalf of the company or **VTPL** may be allowed to

  
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construct and operate the same on mutually agreed terms and conditions.


(v) Government may give direction to the IDCO that in case the water supply for **VTPL** is to be made from a common source through a sharing mechanism such common infrastructure for drawal of water will be constructed, maintained and operated by IDCO and water will be supplied to **VTPL** by IDCO through suitable long term commercial arrangements. The arrangements for the same will be subject to conditions indicated at sub-clause (iii) above.

(vi) Hydro power loss, if any, on account of water drawn from upstream of Reservoir, wherever applicable is to be compensated by suitable quantum of power or by way of cash compensation as may be decided by the Government.

(vii) Overall availability from Baitarani River System will be considered from technical, commercial and environmental angle and appropriate location may be finalized with water either from that system or any other system as may be approved by Water Resources Department

(viii) Water requirements should be subject to assessment by the competent authority and availability. The Company will have to abide by the conditions imposed by Water Resources Department with regard to water storage for lean season and participation in construction of water storage structures in Baitarani river system. Recommendation of water for phase-II&III will be done after substantial physical & financial progress of phase-I of the project.

**D. Power:**

  
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**Construction Power:** The Government shall see that power as required for the construction work of the Project up to commissioning is supplied by Orissa Power Transmission Corporation Ltd. or concerned Distribution Company from the nearest feasible source and at the tariff applicable for such power as determined by the Orissa Electricity Regulatory Commission (OERC).

**E. Environment:**

(i) The Government agree to assist **VTPL** in obtaining clearance from the Ministry of Environment & Forest (MoEF) as well as the "No Objection Certificate" (NOC) / Consent for Establishment (CFE) from the State Pollution Control Board for the construction and operation of the Thermal Power Plant, the housing colony, captive coal, etc. **VTPL** shall abide by the instructions issued by the Ministry of Environment & Forest, GoI for utilization of fly ash. The Company will submit fly ash management plan duly approved by Orissa Population Control Board.

(ii) **VTPL** will arrange to conduct rapid Environment Impact Assessment (EIA) and detailed EIA study and prepare Environment Management Plan (EMP) for the project. The Government agree to assist **VTPL** in this.

**F. Statutory permits / clearances:**

Government agree to assist **VTPL** in obtaining all clearances/ permits / approvals from the Central Government, State Government departments or agencies, Regulatory Commissions and Local Bodies (Municipal, Panchayat, etc.).

**G. Law & Order:**

  
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The Government and its concerned Departments or agencies will facilitate and assist **VTPL** during various stages of the project as also of the captive coal mine, in a smooth and unhampered manner by maintaining the law and order in the Project area and its vicinity.

**H. Incentives and Concessions:**

**VTPL** understands that the Government would consider such incentives and concessions as are provided in the relevant Industrial Policy Resolution (IPR) of the State Government and applicable provisions & policies of the Union Government.

**I. General Clauses:**

(i) The **VTPL** shall submit Board Resolution(s) approving the debt and equity proposed for the project to be set up in Orissa.

(ii) The **VTPL** is a responsible corporate house with a high involvement in employee's welfare and social development. The Government, therefore, understand that **VTPL** will bring this philosophy to the Power Plant being set up in Bhadrak District to ensure the well being of this District in particular and the people of Orissa in general. In the matter of employment, preference will be given to the people of Orissa as well as local persons subject to the need of the project and their possessing the necessary qualifications and **VTPL** agrees to comply with policies of the State Government in this regard.

Employment to local people may be provided by the **VTPL** in the following ratios for the project affected people and people of Orissa.

  
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- Unskilled and Semiskilled:- A minimum 90% of total requirement from among the local people.
- Skilled Level:- A minimum 60% from among the local people.
- Supervisory Managerial:- A minimum 30% from among the local people.
- Senior Executives:- Open market based on merit.


The **VTPL** shall be required to abide by the following:-

(1) It shall submit employment status report to the Collector with a copy to the Department of Energy in every quarter.

(2) The fulfillment of ratios for the local people by the **VTPL** shall be reviewed by the Collector in every quarter.

(3) For the purpose of employment of locals in **VTPL** "Locals" means all the project displaced and affected people on preference followed by the people domiciled in the State of Orissa.

**VTPL** will make every effort to improve their skill levels, if necessary, through specialized training. For this purpose, Government will nominate a Nodal Agency or Officer to coordinate with the **VTPL**. **VTPL** also agrees to make suitable contribution towards augmenting the administrative and developmental infrastructure of the project area during the construction period in order to facilitate smooth implementation of the project. This will be

  
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covering land acquisition, statutory approvals such other activities to the satisfaction of the Government.


(vii) The MOU may be terminated by either party in the event of failure of the other party to fulfill the terms and conditions of the MOU or inadequate progress of implementation without any obligations to either party, by giving three months notice in writing. Further, during this period, the MOU can be terminated by mutual consent of the Parties if it is jointly agreed that due to certain insurmountable reasons, it is not possible to proceed further with the Project.

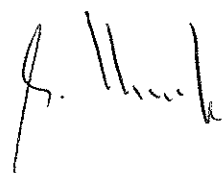
(viii) **VTPL** shall be required to produce document towards financial closure within 18 months from the signing of this MOU.

(ix) Declared milestones will be prepared by the **VTPL** in consultation with the Government and the Government will consider the progress of implementation of these milestones like acquisition of land, allocation of water and coal linkage etc.

(x) In the event of non-implementation of the project or part thereof, the corresponding support/commitment of the Government indicated in the MOU with regard to the Project and coal blocks/linked coal mines, incentives and concessions of the Government in particular shall be liable to be cancelled.

(xi) It shall be obligatory for **VTPL** to furnish information required by the Government relevant to planning, formulation, lay out, financing and implementation of the Project as well as the financial and management status

  
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and performance of the promoters to the Government or to its nominated agency as and when so required as expeditiously as possible.

(xii) To promote the ancillary and downstream industries within the state, **VTPL** agrees to facilitate participation of local small and medium enterprises within the State for providing products and services required for the Project during its construction and implementation as well as operation phases to the extent practicable.


(xiii) While implementing the Project, **VTPL** undertakes to comply with all statutory requirements/clearances in respect of laws, regulations and procedures governing establishment and operation of industries in the state.

(xiv) **VTPL** understands that the Government, in order to carry out the required environmental amelioration activities in a sustained manner, intend to set up an Environmental Management Fund. In view of the necessity to maintain a clean environment in the State in the vicinity of the Project and its hinterland **VTPL** does hereby agree to support the efforts of the Government as referred to clause 1(v).

#### **J. Address for Communication**

Commissioner-cum-Secretary  
Energy Department, Government of Orissa

Tel.: 0674 – 2536960, Fax: 0674 – 2393175

  
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IN WITNESS WHEREOF the parties hereto have set their hands to this MOU on this 7<sup>th</sup> day of February, 2009.

**SIGNED BY:**

**the Officer acting in the  
premises for and on behalf of  
Government of Orissa**

*[Signature]*  
7/02/2009  
**Commissioner-cum-Secretary,  
Department of Energy**  
Commissioner Cum Secty  
Deptt of Energy

**Signed by the officer for and  
on behalf of VTPL**

*[Signature]*



Witnesses :-

Witnesses:-

(a) Name..... *[Signature]*  
**CB MEHA PATRA**  
Address..... **Addl. Secy. to Govt  
Deptt. of Energy**

**FOR Visaka Thermal Power Pvt. Ltd.**  
(a) Name..... *[Signature]*  
**U. S. RATH  
Director & Consultant**  
Address.....

(b) Name..... *[Signature]*  
**(Savit Chandra Naik)**  
Address.....  
**Deputy Secretary to Govt.  
Department of Energy**

**FOR Visaka Thermal Power Pvt. Ltd.**  
(b) Name..... *[Signature]*  
**N. Purohit  
Manager (Liaison)**  
Address.....

**VISAKA THERMAL POWER PRIVATE LIMITED**  
REGD OFFICE: "VISAKA TOWERS", 1-8-303/69/3, S. P ROAD, SECUNDERABAD-  
500003

The Commissioner-cum-Secretary  
Department of Energy,  
Government of Orissa  
Bhubhaneswar

**Sub: Down stream projects of Visaka Thermal Power Plant for generating  
employment potential**

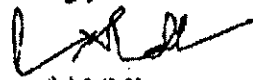
Dear Sir

Visaka Thermal Power Private Limited proposes to set up a 1100 MW Thermal Power Plant in Orissa which has been cleared by HLCA on 27 January 2009. We plan to complete the project in 3 stages - first stage in 2012-13, second stage in 2014-15 and the 3<sup>rd</sup> stage in 2015-16.

The proposal to up other down stream projects has come up at several levels and times. You may kindly be aware that Visaka Industries Limited the promoting company has 7 asbestos roofing sheets units in 7 states and are one of the leading manufacturers of this product in the country. We therefore propose to set up a Asbestos Roofing Sheet plant of 120000 MTs per annum in Sambalpur District of Orissa at a cost of Rs.35 crores in 2012-13.

This unit will employ 521 supervisory, skilled and unskilled workers. The project report is already prepared and will be shortly submitted to IPICOL. The Company has plans to replicate similarly projects on successful completion and profitable operation of the first unit. One of the major raw material for asbestos cement product is fly ash.

Thanking you



Yours faithfully  
For Visaka Thermal Power Private Limited

U.S.Rath  
Director

